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sometimes the things we believe are untrue are highly adaptive; for example, through millions of years of evolution, we have learned not to believe what we cannot see. but in the modern world, where daily truths may be taken for granted, we must be vigilant against erroneous ideas (fry 2006). a false belief is a set of propositions we believe to be true, such as the belief that a polar bear is a mammal. we may also believe things that are untrue, or, more important, we may believe things that are misleading, that have very little empirical support (fry 2006). for example, we might believe that polar bears are mammals, but we also might believe that polar bears are cold-blooded, since (a) they have blubber, (b) we cannot see their internal temperatures, and (c) their outside (which includes our internal temperatures) is normal in the arctic climate. as the psychologist daniel kahneman (2011) has pointed out, we are not aware of the vast majority of biases we have as people. these include the pervasive cognitive illusion of the self, the tendency to overestimate our abilities and to feel better about ourselves if we are in a particular role (school teacher, parent, manager, etc.), and the illusion of external control (someone else controls our behavior). it has been long noted that parents are not always aware that their perceptions of their child are inaccurate (e.g., believing that their child is in a good mood despite evidence to the contrary). social psychologists, however, have recognized for some time that people believe beliefs that influence our behavior (e., trust in leaders); moreover, they believe many false beliefs that have little or no effect on our behavior (e., believing that money is the root of all evil, or that there are no physiological differences between men and women in the brain).

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